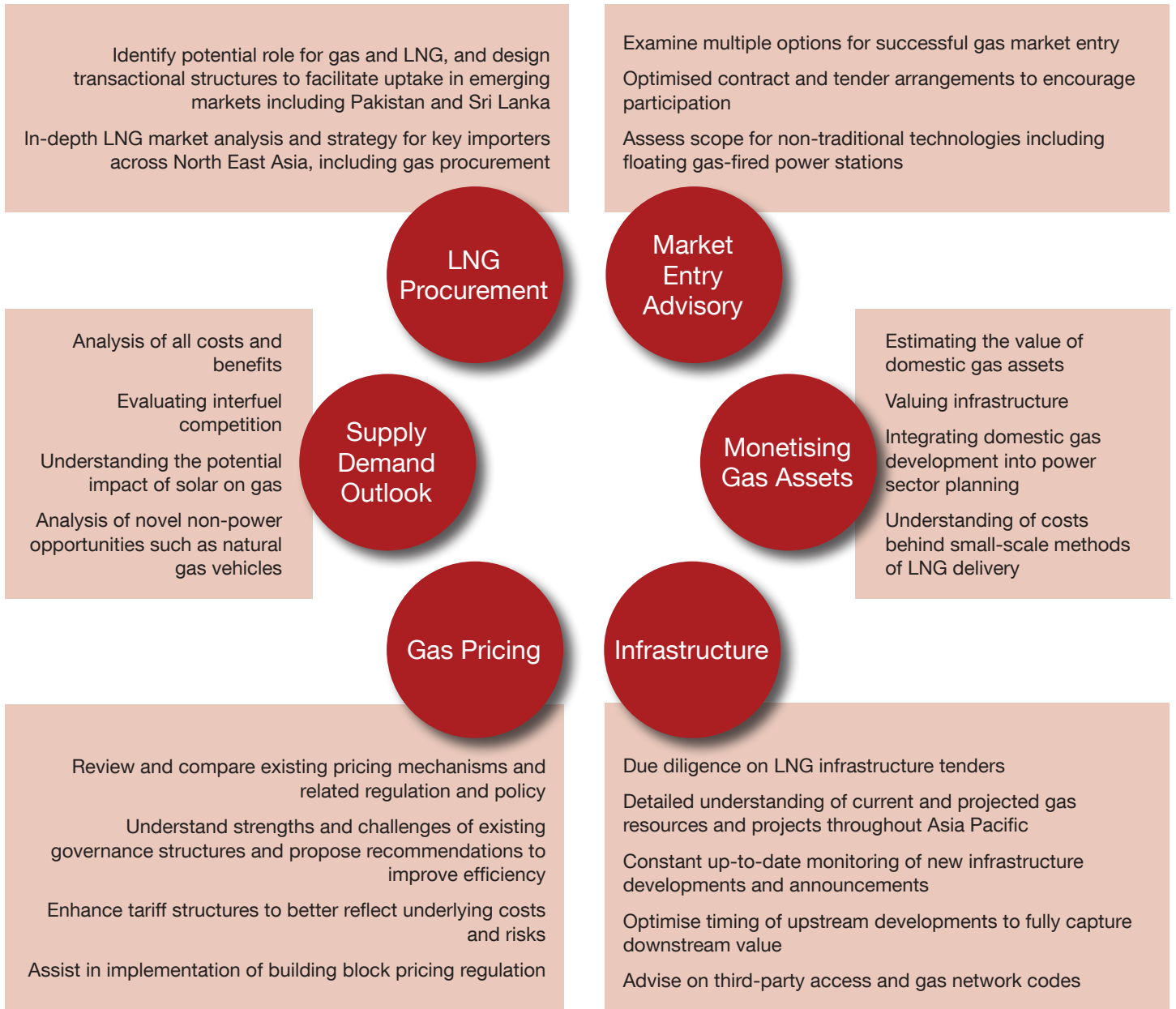


# Natural Gas and LNG Markets

**At The Lantau Group**, our power-side capabilities give us unique insights into the drivers of gas demand throughout Asia. We are known for innovative solutions to new challenges, developing regulatory and commercial structures to capture value and enable new projects.

With decades of experience working with some of the region's leading energy stakeholders on commercial and regulatory matters, we bring analytical rigour and a multi-disciplinary perspective to our Natural Gas and LNG Markets advisory.



**We work with a wide range of clients, on commercial and regulatory aspects of gas and LNG markets around the region:**

- Oil and gas companies and Leading Utilities
- Large gas users and Independent Power Producers
- International Aid Agencies
- Financial Institutions
- Market and System Operators
- Regulatory Agencies and Government Ministries



# Our Natural Gas and LNG Experts

## 1 Are engaged to provide:

- Insights and projections for natural gas across Asia Pacific
- Economic, regulatory and strategic analysis to underpin investment decisions
- Robust and objective analysis in complex and sensitive matters

## 2 Bring complementary areas of experience to provide clients with:

### Full Value Chain Expertise

Off-shore resource valuation and monetisation schedules

LNG and pipeline infrastructure costings and economics

Comparison of tariffs and pricing mechanisms across markets

### A Complete Commercial Toolkit

Asset and investment economics

Development and monetisation plans

Strategic business plans

Regulatory risk management and mitigation

Expert testimony in commercial disputes

### Rigorous Quantitative Analysis

Fuel-to-power economics underpinned by our in-house market model, QUAFU

Computerised scenario analysis provides insights into gas demand and infrastructure utilisation

Sensitivities to provide reassurance against commercial uncertainty

## 3 Have worked across the entire gas and LNG value chain:

Active in the region since the 1990's, our Natural Gas and LNG Markets team has worked on hundreds of engagements, helping both companies and governments unlock hidden potential, and even reshaping the gas and LNG sector itself. A small sample includes the following.

### Myanmar

LNG entry strategy and SPA negotiation support

Onshore LNG terminal valuation

### South Asia

LNG regasification terminal

LNG-to-Power advisory

### Thailand

LNG-to-Power due diligence

LNG market entry analysis

### Bangladesh

LNG SPA negotiation and pricing strategy

LNG terminal due diligence

### Singapore

LNG contract commercial reprofiling

Gas Advocacy White Paper for ASEAN

LNG terminal tariff

LNG SPA negotiation

### China

Gas demand and fuel switching study

City gate pricing study

Risk analysis for LNG import infrastructure



### Indonesia

Indonesia gas demand supply balance

Small scale LNG to power

Marketing study on monetising remote gas as LNG

### Vietnam

Analysis of coal versus gas competition

LNG procurement strategy and execution

World Bank LNG assistance: regulation, contracting and procurement

LNG-to-Power execution strategy

### Malaysia

Third party access and LNG procurement

LNG terminal and gas pipeline tariff determination

LNG import and procurement strategy

### Philippines

Philippine Natural Gas Masterplan

LNG demand in WESM

LNG policy roadmap

### Australia

Review of gas access code

New pipeline from Victoria to South Australia

For further information please contact [projects@lantaugroup.com](mailto:projects@lantaugroup.com)

[www.lantaugroup.com](http://www.lantaugroup.com)